



Chelan Residential Sales Summary, data from Lake Chelan Cooperating Brokers'

2-Mar-09

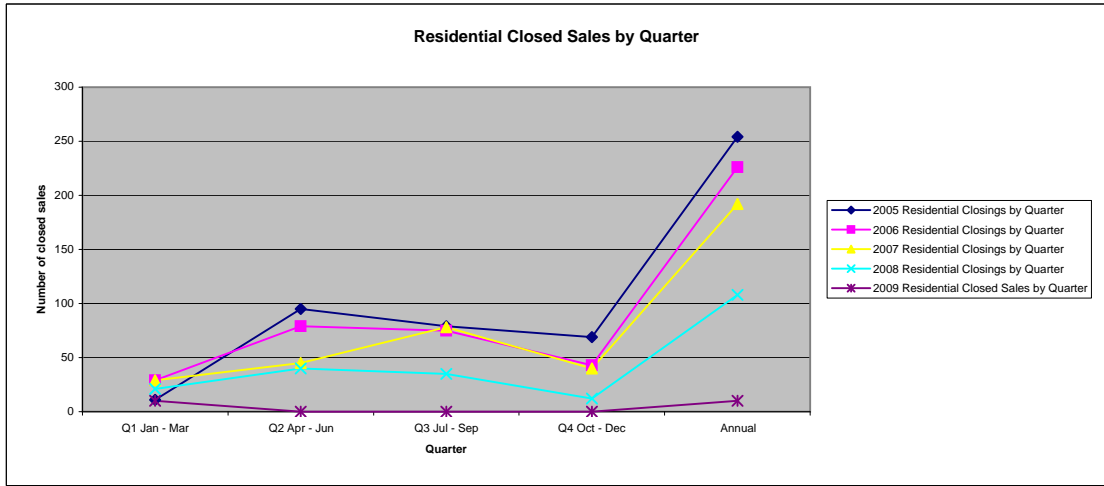
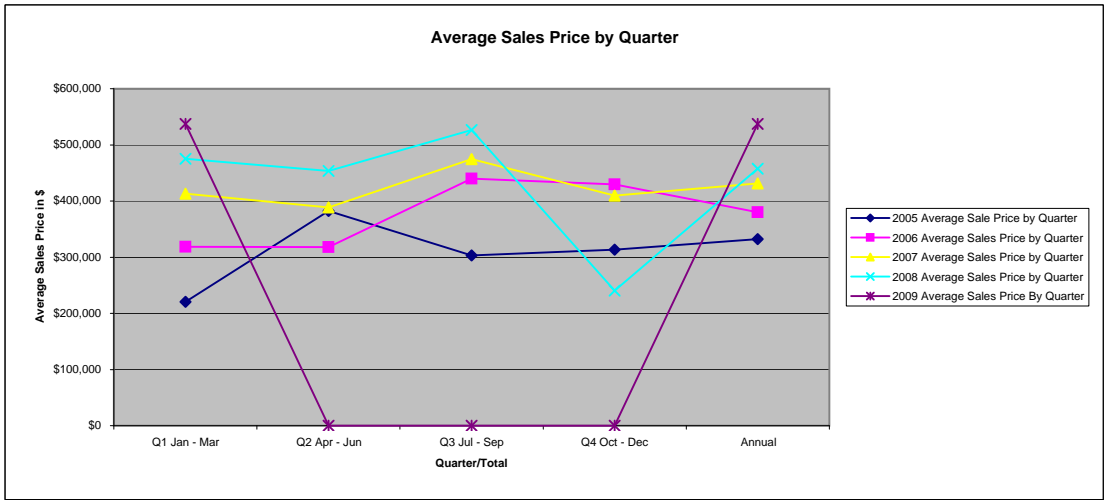
Residential Sales Only, (no land or lots, commercial), Excludes South Chelan County (Wenatchee), Time Share and "Other"

2005						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	Sale Price/List Price Ratio
Number	11	95	79	69	254	
Avg Sale Price	\$220,681	\$382,565	\$303,151	\$313,570	\$332,112	96.95%
Annual Sales Thousands Dollars					\$84,356	
2006						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	79	75	43	226	
Avg Sale Price	\$318,631	\$318,204	\$439,694	\$429,771	\$379,804	96.76%
Annual Sales Thousands Dollars					\$85,836	
2007						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	29	45	78	40	192	
Avg Sale Price	\$413,023	\$388,646	\$474,628	\$409,538	\$431,611	95.80%
Annual Sales Thousands Dollars					\$82,869	
2008						
	Q1 Jan - Mar	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	21	40	35	12	108	
Avg Sale Price	\$474,995	\$453,535	\$526,594	\$240,291	\$457,691	92.94%
Annual Sales Thousands Dollars					\$49,431	
2009						
	Q1 Jan - Feb	Q2 Apr - Jun	Q3 Jul - Sep	Q4 Oct - Dec	Annual	
Number	10	0	0	0	10	
Avg Sale Price	\$537,093	\$0	\$0	\$0	\$537,093	84.77%
Annual Sales Thousands Dollars					\$5,371	
Number	Feb 2009 Sales 4	Feb 2008 Sales 6				
Avg Sale Price	\$264,125.00	\$732,833.00				
Sale Price/List Price Ratio	98.79%	80.93%				
Total Sales \$	1,056,500	4,396,998	2009 to 2008 Jan Sales \$ Ratio %			
Avg DOM						
Sold Total	222	187	24.03%			
Listed	32	28				

Graphs below for:
 Average Sales Price by Quarter
 Residential Closed Sales by Quarter
 Annual Combined Sales Totals

Comments:

The number of February Closed Transactions, 4, were down from 6 in February 2008. Sales dollars were also down in February. Remember that with such a low volume of sales, volatility in the averages is expected. In January, Average Sale Price was \$877k due to a couple of large sales and is still keeping the 1st quarter average sale number high. As we move into the seasonally more active months, expect less volatility in the numbers.



Summary courtesy of:

